

Selling Price of 10 Gigabit Optical Modules



Overview

10 Gigabit SFP+ Optical Module Market: \$14.6B by 2024, 14.2% CAGR
The 10 Gigabit Small Form Factor Pluggable Optical Module market, valued at \$14.6 billion.

Key Takeaways

The typical selling price of a 10 Gigabit SFP+ optical module ranges from approximately \$50 to \$150 per unit, depending on type, brand, and features.

10 Gigabit optical modules, including SFP+ and XFP types, are widely used in data centers, enterprise networks, and telecom infrastructure. The unit price varies based on several factors:

- **Module Type:** Standard SFP+ modules are generally less expensive than BiDi or extended reach XFP modules.
- **Brand and OEM:** Modules from major manufacturers like Cisco, Juniper, or Arista command higher prices, while third-party or generic modules are more affordable.
- **Distance and Wavelength:** Short-range (SR) modules for up to 300 meters are cheaper than long-range (LR) modules capable of 10 km or more.

- **Market Trends:** The global 10 Gigabit optical module market is growing rapidly, with valuations ranging from \$1.2 billion to \$14.6 billion in 2024, depending on the source, and projected to expand at CAGRs of 8.8% to 14.2% through 2035. This growth reflects increasing demand from data centers, cloud computing, and 5G deployments, which can influence pricing.

Typical Price Ranges

- Standard SFP+ SR modules: \$50-\$80 per unit
- Long-range LR modules: \$100-\$150 per unit
- Specialty modules (BiDi, CWDM, DWDM): \$150-\$300 per unit Bulk purchases or OEM contracts can reduce per-unit costs, while branded modules with warranty and support tend to be at the higher end of the range.

Factors Affecting Pricing

- **Supply and Demand:** High demand from hyperscale data centers and 5G network rollouts can temporarily increase prices.
- **Technological Advancements:** Newer, energy-efficient, or higher-speed modules may cost more due to R&D and manufacturing complexity.
- **Regional Variations:** Prices may differ across North America, Europe, and Asia Pacific due to local manufacturing, import duties, and logistics.
- **Market Competition:** Intense competition among manufacturers and third-party suppliers can drive prices down, especially for standard modules. In summary, while \$50-\$150 per module is a practical estimate for most 10 Gigabit optical modules, the exact price depends on module type, distance, brand, and market conditions. For large-scale procurement, contacting suppliers directly for quotes is recommended to account for bulk discounts and regional pricing variations.

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